



# Private Equity Transactions

## A middle market leader

Our Private Equity clients feature the full spectrum of market participants: sponsors, portfolio companies, co-investors, institutional investors, management and buyers and sellers in transactions with private equity firms.

## We have earned top recognition for our work in mergers and acquisitions and general business law, including as:

- One of only five Boston law firms ranked in Tier 1 for M&A by IFLR1000 United States.
- Two time “Regional Powerhouse” by Law360.

## We are the smallest of all the leading Boston firms to receive this recognition. What does that mean for our clients?

- More direct contact with experienced senior lawyers who actively participate on deal teams.
- Leaner, efficient teams able to adeptly execute transactions.
- Focus on and expertise in middle market private equity.

Foley Hoag combines deep market knowledge and superior client service to obtain optimal deal terms for our clients. In addition to our M&A expertise, our private equity clients benefit from our tax, debt finance, employment, intellectual property, fund formation and related practice groups to address complicated issues seamlessly and facilitate transactions quickly.

We excel in applying our extensive industry and operational knowledge to deal strategy, including in technology, real assets, life sciences, healthcare, consumer and retail, investment management, energy and cleantech, professional services, education and industrial and manufacturing.

*“Incredibly responsive, they work very effectively and efficiently... they’re also much in tune with the business side of things.”*

*“They execute deals masterfully and communicate seamlessly with one another.”*

**Chambers USA**

Private equity transaction services include:

- Buyouts and Other M&A Transactions
- Add-On Acquisitions
- Growth and Minority Investments
- Co-investments
- Representation of Management and Selling Owners
- Debt Financing and Leverage
- Portfolio Company Matters
- Specialty Due Diligence / Intellectual Property

For more information contact:

**Adrienne Ellman**  
+1.646.927.5557  
[aellman@foleyhoag.com](mailto:aellman@foleyhoag.com)

**Peter Rosenblum**  
+1.617.832.1151  
[PMR@foleyhoag.com](mailto:PMR@foleyhoag.com)



**We are trusted by our private equity clients and other deal participants to serve as their outside M&A and transactional counsel:**

 <p><b>Recorded Future</b></p> <p><b>\$780M</b> Controlling Interest Sale To Insight Partners <sup>PE</sup></p>	 <p>Sale of PRT Growing Services Ltd. to Triwest Capital Partners<sup>CB</sup></p>	 <p>Sale of Nelson Forests Limited to OneFortyOne Plantations<sup>CB</sup></p>	 <p>Growth investment in IPM by Court Square Capital Partners</p>	 <p>Acquisition of Brammer Bio <sup>PE</sup></p>
 <p><b>\$800M</b> Acquisition of Crane &amp; Co., Inc. by Crane Co. from Lindsay Goldberg (Co-counsel)</p>	 <p><b>\$85M</b> Sale of Skullcandy's ASTRO Gaming headset business to Logitech<sup>CB</sup></p>	 <p><b>\$147M</b> Acquisition of MicroFinancial Incorporated by Fortress</p>	 <p>Sale of CutisPharma to NovaQuest Capital Management</p>	 <p>Acquisition and growth investment in Lux Research by Bregal Sagemount</p>
 <p><b>\$215M</b> Take-private acquisition of R.G. Barry Corporation</p>	 <p>Sale of International Data Group to China Oceanwide and IDG Capital Company<sup>CB</sup></p>	 <p><b>\$196.6M</b> Acquisition of Skullcandy</p>	 <p>Acquisition of Curriculum Associates by Berkshire Partners</p>	 <p>Acquisition of Sweet Tree Holdings 1, LLC (d/b/a The Maple Guild)</p>
 <p>Joint venture involving an affiliate of GFP LP to acquire all of the shares of Phu Rieng Kratie Apivath Caoutchouc Co., Ltd., a Cambodian company<sup>CB</sup></p>	 <p>Acquisition of Crossbeam by Thoma Bravo</p>	 <p>Acquisition of SunSetter by Springs Window Fashions, LLC, a portfolio company of Golden Gate Capital</p>	 <p>Sale of assets to CLEARresult, a portfolio company of General Atlantic LLC</p>	 <p><b>\$1.845B</b> Take-private acquisition of Lightsquared (f/k/a SkyTerra Communications)<sup>*</sup></p>
 <p><b>\$91M</b> Take-private acquisition of Rubio's Restaurants</p>	 <p>Sale of Florestal Vale do Corisco Limitada to Centaurus Holdings</p>	 <p>Acquisition of SeraCare by Project Plasma Holdings Corporation, an affiliate of Linden Capital Partners</p>	 <p>Sale of SIE Computing Solutions to ACS Integrated Systems, a portfolio company of RFE Investment Partners</p>	 <p><b>\$240M</b> Leveraged recapitalization transaction with private equity firm TA Associates</p>
 <p><b>\$60M</b> Acquisition of Cross Accessory Division by a newly formed affiliate of Clarion Capital Partners LLC<sup>*</sup></p>	 <p>Represented PSP Investments &amp; New Zealand Superannuation Fund in their purchase from Harvard Management Company of an interest in Kaingaroa Timberlands<sup>*</sup></p>	 <p>Acquisition of GQ Life Sciences by Aptean</p>	 <p>Sale of Synclipcity LLC, a subsidiary of EMC, and related assets to Skyview Capital</p>	 <p><b>\$88.5M</b> Acquisition of MEMSIC by IDG-Accel China Capital II and its affiliates</p>

CB – Cross-border deal. \* – Work by current Foley Hoag partners before joining the firm.